

IPMA CORPORATE MEMBER PARTNERSHIP AGREEMENT

The purpose of this agreement is to express the IPMA expectations and to encourage Corporate Members to participate in all Information Processing Management Association (IPMA) annual events. The IPMA believes its events are enhanced through Corporate Membership involvement and we want to continue to encourage a strong partnership with our Corporate Members. Participating members will have opportunities to meet IT managers and decision makers and gain insights into state operations and timely initiatives. In turn, the community we serve benefits from Members sharing their workplace expertise/knowledge and practical solutions that meet business needs efficiently and effectively.

Corporate Member's participation is expected in the following events:

1. Executive Seminar

The IPMA expects Corporate Members to send at least one representative to the annual Executive Seminar. The Seminar's goal is to facilitate communications, networking and the exchange of information technology ideas among senior state government IT managers and Corporate Members. Approximately 75-80 IT managers, Corporate Members and guests typically attend. Hotel and meeting expenses for one company representative are included in the annual membership fee. All attendees are encouraged to stay for the full 3-days 2-nights event to maximize participation.

2. Professional Development Events

The IPMA expects Corporate Members participation in the planning and supporting of professional development events throughout the year. The purpose of the Professional Development Committee is to provide educational and networking programs and seminars for the IT community.

3. Corporate Members Appreciation Lunch

The IPMA expects the local Corporate Members sales representative to attend with a district or regional manager. A high profile speaker will give the luncheon presentation. The lunch is hosted by the IPMA.

4. Forum

The IPMA expects Corporate Members to use their pre-paid booth at Forum. Forum is the IPMA's annual IT seminar and trade show and is one of the premier technology shows in the Pacific Northwest. Approximately 650-700 state, county, city and private sector employees typically attend. Corporate Members' are assigned high profile display booths and are given the opportunity to provide session speakers on topics that showplace their products and expertise. The Forum is a 2-day event. Vendor booths are open from 9:00 am through 3:30 pm on Wednesday only. Early booth departures on Wednesday are highly discouraged.

Corporate Members are strongly encouraged to participate in all IPMA activities to maximize the benefits of being of Corporate Members.